

WHY.os Language Sheet

WHY®

WHY	CONTRIBUTE	WHAT
WHY <i>I BELIEVE THAT SUCCESS HAPPENS WHEN I CONTRIBUTE TO A GREATER CAUSE</i> WHY.	HOW 	WHAT ULTIMATELY WHAT I BRING IS A WAY TO CONTRIBUTE AND ADD VALUE (HAVE AN IMPACT ON THE LIVES OF OTHERS)

NOTE

Contribute and Trust **cannot** be HOWs.

From testing with the WHY.os Discovery we have found this to be true.

WHY	TRUST	WHAT
WHY <i>I BELIEVE THAT SUCCESS HAPPENS WHEN RELATIONSHIPS ARE BASED UPON TRUST</i> WHY.	HOW 	WHAT ULTIMATELY WHAT I BRING IS A TRUSTING RELATIONSHIP WHERE OTHERS CAN COUNT ON ME

WHY	MAKE SENSE	WHAT
WHY <i>I BELIEVE THAT SUCCESS HAPPENS WHEN WE MAKE SENSE OF THE COMPLEX</i> WHY.	HOW <i>HOW I DO THAT IS BY SOLVING COMPLEX AND CHALLENGING PROBLEMS</i> 	WHAT ULTIMATELY WHAT I BRING ARE SOLUTIONS THAT MAKE SENSE

WHY	BETTER WAY	HOW	WHAT
I BELIEVE THAT SUCCESS HAPPENS WHEN WE FIND A BETTER WAY & ARE ABLE TO SHARE IT	HOW I DO THAT IS BY FINDING BETTER WAYS AND SHARING IT	ULTIMATELY WHAT I BRING IS A BETTER WAY TO MOVE FORWARD.	

WHY	RIGHT WAY	HOW	WHAT
I BELIEVE THAT SUCCESS HAPPENS WHEN THINGS ARE DONE THE RIGHT WAY	HOW I DO THAT IS BY CREATING AND FOLLOWING SYSTEMS & PROCESSES THAT LEAD TO PREDICTABLE RESULTS	ULTIMATELY WHAT I BRING IS A RIGHT WAY TO GET PREDICTABLE RESULTS	

WHY	CHALLENGE	HOW	WHAT
I BELIEVE THAT SUCCESS HAPPENS WHEN WE THINK OUTSIDE THE BOX	HOW I DO THAT IS BY CHALLENGING THE STATUS QUO AND THINKING DIFFERENTLY	ULTIMATELY WHAT I BRING IS AN OUTSIDE THE BOX SOLUTION	

MASTERY

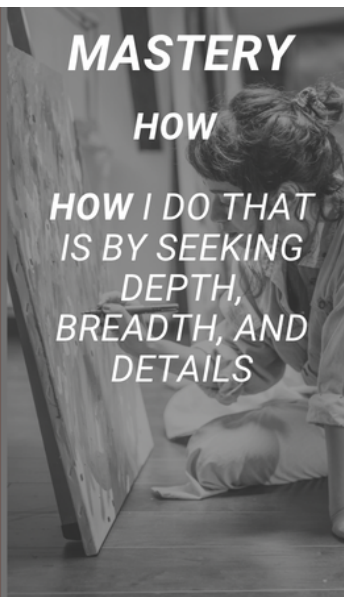
WHY

*I BELIEVE THAT
SUCCESS
HAPPENS
WHEN WE DIVE
IN DEEP AND
UNDERSTAND
THE NUANCES*

WHY.

HOW

*HOW I DO THAT
IS BY SEEKING
DEPTH,
BREADTH, AND
DETAILS*



WHAT

ULTIMATELY
WHAT I BRING IS
A DEEP
UNDERSTANDING

CLARIFY

WHY

*I BELIEVE THAT
SUCCESS
HAPPENS WHEN
THINGS ARE
CLEAR TO BE
ABLE TO MAKE A
DECISION*

WHY.

HOW

*HOW I DO THAT IS
BY MAKING
THINGS CLEAR
AND
UNDERSTANDABLE*



WHAT

ULTIMATELY
WHAT I BRING IS
A CLEAR
SOLUTION

SIMPLIFY

WHY

*I BELIEVE THAT
SUCCESS
HAPPENS WHEN
THINGS ARE
SIMPLE,
UNCOMPLICATED
, AND EASY TO
UNDERSTAND*

WHY.

HOW

*HOW I DO THAT
IS BY MAKING
THINGS SIMPLE
AND EASY TO
USE*



WHAT

ULTIMATELY
WHAT I BRING IS
A SIMPLE
SOLUTION